

Webinar on 24 August 22 - Additional Q&A

Q: Is KEFI considering listing in Saudi exchange to maximise impact on share price?

We are gathering Saudi advice so as to understand properly a sector which has only just been born in the Saudi capital markets. On the face of it, the Saudi capital markets are very supportive of this sector in their region.

Q: During the AGM presentation that took place on 30 June, the Chairman stressed the importance of "senior people being on the ground" in order to make progress within Ethiopia and that the Company is pushing towards being able to "push the button" on starting work at Tulu Kapi in October. Are all of the key senior members of the Kefi team currently "on the ground" within Ethiopia?

Senior management is always on the ground apart from rostered time at home.

The plans have been set out in the presentation and the Government is well informed of all that is required for us to do between us. We intend to sign the definitive agreements end-October and minimise any outstanding tasks to what one would normally consider procedural

Q: It now looks like the Hawiah mine build & production target has potentially moved back by around a year. Is this correct and if so, why such a big delay?

As previously reported, we seized the opportunity to place Jibal Qutman onto the fast track and , at the same time, to keep growing Hawiah. this provides quicker value-add for all stakeholders

Q: Appreciating that KEFI is operating within "frontier markets", does the management team understand that regardless of country, Kefi needs to start showing some consistent & reliable deliveries in terms of hitting their targets and achieving key goals. What can the team do to improve this situation and to increase investor confidence that KEFI will start hitting its published planned key targets?

The quid pro quo for setting target dates in such working environments is to also set out the caveats and pre-conditions, which we believe we always do.

And apart from stating the obvious that results are more important than words, we have deliberately increased communication flows as soon as we turned the corner and could move more quickly in both countries as from earlier this year. That is not to say that these countries will not suffer more setbacks for the mining sector but we have already demonstrated our ability to withstand knocks and extraneous disruptions.

Q: Congratulations regarding the new exploration licences that have been approved within Saudi Arabia during this year. Based on current

conversations, etc. does the Saudi team expect to be issued any further exploration licenses (previous applications) during the course of this year?

Yes, at Jibal Qutman and other exploration licenses are in the pipeline.

Q: If you're relying mainly on project finance, does that mean you won't need to raise more cash from shareholders?

We do not say that we can build mines without spending money. But the bulk of finance is as set out in the annual report and longstanding company guidance.

KEFI's existing shareholders have funded exploration, others fund the developments, mainly at project level. And it does not happen at once ...it follows the signing of definitive agreements in stages, i.e. we do not raise the \$500 million for Tulu Kapi and Jibal Qutman now, it comes in sequentially post signing of definitive agreements. and that is why an appropriate time-lag is important between signing and equity subscriptions. the equity warrants have been structured that way also.

Q: The team is obviously growing in Saudi Arabia, how much are your monthly running costs in the region now?

KEFI funds 30% of Gold & Minerals JV which is less than we fund in Ethiopia and, looking forward to development, the permissible project debt ratio is higher in Saudi Arabia.

Q: You have talked about new large institutions on the register for a while now but there haven't been any RNSs which suggests nobody is above 3%. Can you give more information on who these institutions are?

We have 6 UK institutions on the register and it is for them to report their shareholding once they individually exceed 3%. As part of their placing participation, they all hold warrants for future exercise post the signing of definitive agreements

We also have a large finance syndicate members with operations in Ethiopia both coming onto the register in stages following the signing of definitive agreements, as set out in our guidance.

Q: How much more dilution can we expect. Ideally expected, low and high?

We encourage investors to focus on the long term plans and the financing thereof which is all set out in the annual report and other guidance. We have also laid out detailed plans (including funding) to the analysts whose reports are posted on the websites. The analysts deduced post-dilution share valuations which are published in their reports. The resulting valuations are many times today's share price and take various scenarios for future dilution into account.

That level of disclosure is the maximum permissible by a listed company and we advise that investors read the various analysts' reports and consult their advisers.

Q: Is there any possibility that the full Umbrella Agreement financing will not proceed?

Even in the extremely unlikely event of a force majeure tomorrow, the project would proceed later rather than sooner.

Q: Would the business consider separating out the two countries exploration into two listed entities either in London or other markets? Would this create shareholder value more quickly as progress has been slow given country issues.

We will consider all good ideas but we have some short-term milestones that are important for any which way is chosen for unlocking value to shareholders.

Q: What are your thoughts on the reports today of fighting breaking out again in Tigray?

A: It is worrying and disappointing but we think symptomatic of the application of pressure in the lead-up to the negotiations on the new federalism via a peace and reconciliation process slated to start in the coming quarter. The public wants peace to prevail.

Q: What impact is the recurrence of conflict in Tigray having on TKGM?

A: No direct impact at all.

Q: What sort of houses will the rehoused people have? Are we building them, or are they building them themselves? Will they be an improvement on what they have at the moment?

A: The starter house will be built by us and they will have the opportunity to dismantle and add their existing structure (with our facilitation and sponsorship) so as to end up with a better home, plus land, plus cash plus employment opportunities plus supply opportunities.

Q: Why does the company talk of risks and problems so much and not promote more overtly?

We try to provide a balanced commentary, neither "arm-waving promotion" when it is obvious we are in frontier markets nor "crying in our soup" when we suffered setbacks. What is "for sure" is that both countries have turned for the better, we are in the front line as an early mover, we are focused and tenacious and our prize justifies the effort and patience. KEFI has raised and spent \$100M over the past 14 years and its projects today are worth many times that based on 2021 resources which are growing as we speak.